

YOUR DISTRIBUTOR
SPECIALIST IN DIGITAL NOMADISM



15+ years experience

5000<sub>m²</sub>

for storage near Paris

8,5M€

Revenue in 2019

A team of

16

dedicated people

4000

products references & 5 product lines

25+

brands







## THEY TRUST US

































## THEY TRUST US











































## OVERSEAS CHANNELS





# **DISTRIBUTION SOLUTIONS**











## LAUNCH & DEVELOP YOUR BRAND IN FRANCE

#### **YOUR NEEDS**



Access to the major French distributors (FNAC, Darty, Boulanger, etc)



Develop my branding with a reliable partner



Benefit from a key partner to strengthen the relationship with my customers

#### **THEY TRUST US**



#### **OUR SOLUTIONS**



A 360° distribution solution thanks to multi-channel access (retailer, eTail, APR&AAR, BtoB, concept store...)



A website for a showcase of your products with regular updates (promotions, sales animation ...)



A one-to-one relationship with a close and flexible partner and an active sales department in the field



An increase in brand awareness thanks to a recognized expert in the digital nomadism distribution market (Apple, ...)



#### **YOUR NEEDS**



Expand my brand presence to specific networks



Distribute to clients with no MOQ and no stock shortages



Maintain my brand's pricing policy in all distribution channels

#### **THEY TRUST US**







#### **OUR SOLUTIONS**



A large address book of a strong partner to distribute your brands



A close and trustworthy relationship between you and your customers



Setting up your distribution strategy with a tailormade solution, including a storage facility in France



Monitoring of price compliance for all customers including Amazon



# amazon PrimGO ONLINE!

#### **YOUR NEEDS**



Increase my online visibility



Distribute to clients with no MOQ and no stock shortages



Enforce my pricing policy through online channels

#### **THEY TRUST US**







#### **OUR SOLUTIONS**



Management of the dispatch of your goods, directly to the customer



Strong vigilance on the respect of your pricing policy



Marketing and price advantages through our Vendor Central access



# REACH BTOB DEALS

#### **YOUR NEEDS**



Establish my brand in BtoB networks



Be supported by a trusted partner



Reach public markets in France

#### **THEY TRUST US**







#### **OUR SOLUTIONS**



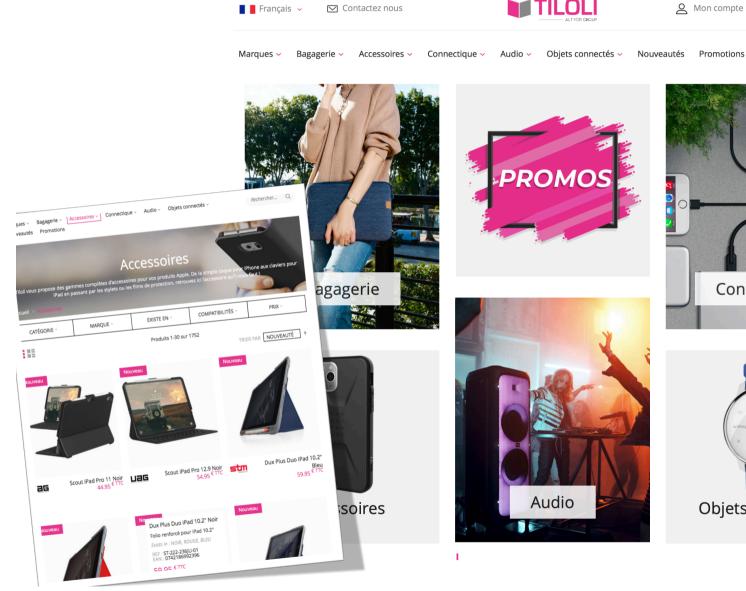
Access public markets among all BtoB providers in France and through our privileged distributor networks



Delegate sourcing and negotiation



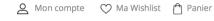
Benefit from a product customization service thanks to our qualified partners





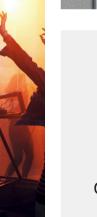
**PROMOS** 

Audio



Rechercher...





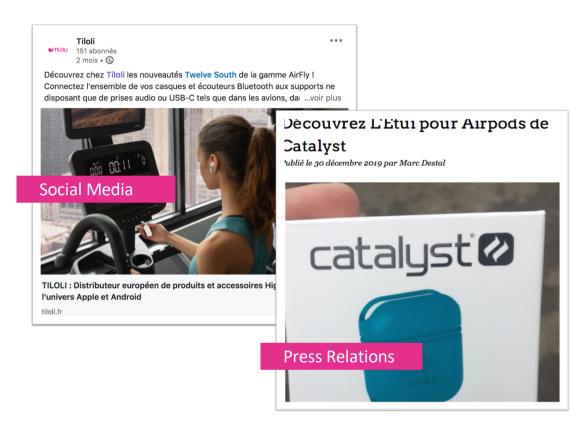


## A BRAND NEW **WEBSITE**

Customer account with personal access to his sales, delivery conditions and stock levels in real time

On-line orders, promotional actions, new products showcase, etc.



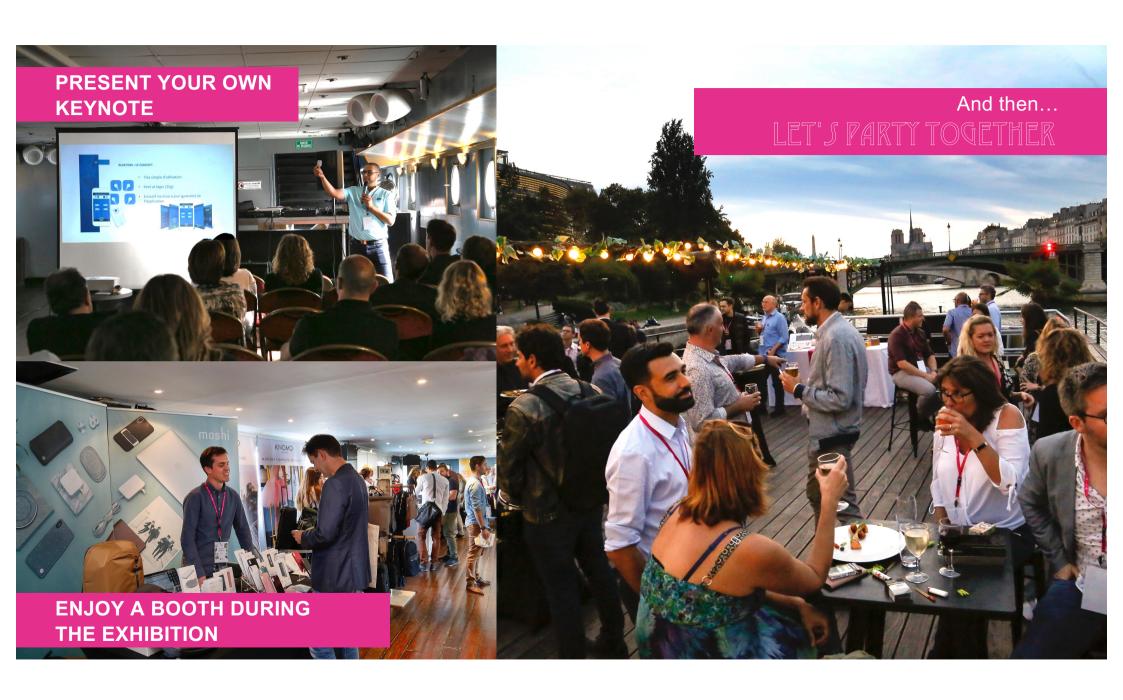


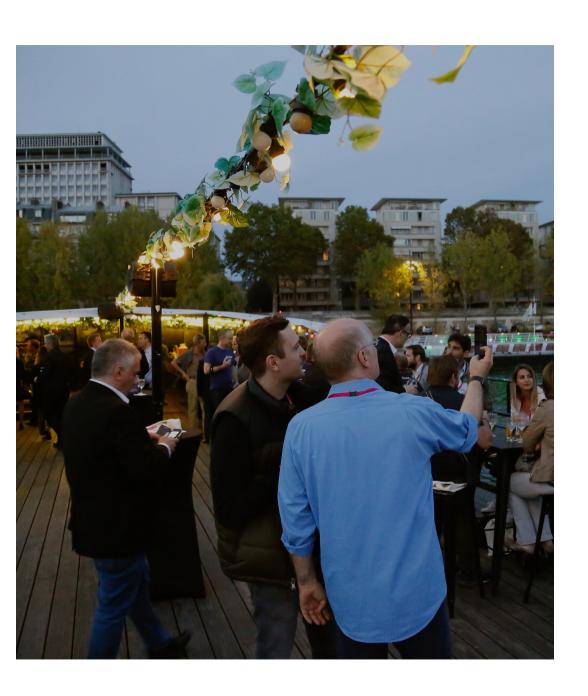
# ACTIVE COMMUNICATION

Ongoing relations with blogs, influcers and specialized press

Weekly newsletter to relay news of the brands







## **WANT TO MEET?**







BERLIN | ALLEMAGNE

PARIS | FRANCE





## CONTACT US!

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